FISCAL YEAR 26 | FACTS & FIGURES | DONOR RECOGNITION

ANNUAL IMPACT REPORT

WWW.EPISERVICE.ORG



Exceptional Persons, Inc.
EPI



BUILDING COMMUNITY THROUGH **CHANGE**

*By **Katie Slade,** Executive Director*

My grandmother lived to be 100 before passing a few years back. She was fiercely independent. I remember my mom calling to let Gram know she'd be over later to mow the yard (with a push mower, mind you). More often than not, by the time she arrived, Gram had already finished. We'd say, "Gram, let us do that for you." She'd lift her chin and say, "I can do it."

That memory shaped my belief in the importance of independence because I could see what it meant to her. That "doing for" someone, while it may be well intentioned and comes from a loving place, shifted something in her eyes.

Doing for oneself often brings a sense of pride, of self-confidence, and of self-fulfillment. It boosts emotional well-being, supports cognitive health, and fosters social connection.

It's something I'm so proud to see daily in the work of our EPI team. There are times when support means stepping in. Just as often, support means stepping back, encouraging, teaching, and allowing someone the opportunity to do things for themselves.

Our children and family services team is working with little ones (and the parents and teachers of little ones) to foster their early childhood development. They pour their hearts into the research and best teaching techniques as our environments evolve around us and nurture the growth of the youngest among us. We celebrate and support each step they take (quite literally) as they find their way to do for themselves.

Our community services team is working with adults with disabilities. When others underestimate a person's ability to work, we see potential and help create pathways to employment. When others assume independent living isn't possible, we presume competence and focus on identifying skills and supports that make it achievable and we think outside of the box considering technology in new and innovative ways. In other words, we meet people where they are, find out what's important to them, work together towards those goals, celebrate personal achievements, and challenge the status quo.

That's what our team does here. The pride we see in these achievements fuels us forward. Every day, I'm reminded how fortunate we are to work alongside people who are deeply committed to our mission.

As we near heading into our 70th year, we invite you to join our movement to create something special. When this world can feel hard and heavy, reach out to us to find ways to engage and be a part of this movement. It's something to be proud of.

Whether you volunteer, advocate, donate, partner with us, or simply learn more about the people we support, you'll quickly see the impact one person can make. **Together, we can make our community a little better and a little brighter.**

LIVING OUR **MISSION**

Connecting people, creating opportunities, and nurturing growth - since 1957.

CREATING OUR **VISION**

Working together we will realize a future where all people are recognized *and* valued – encouraged and supported to live, work, and grow – in their communities.

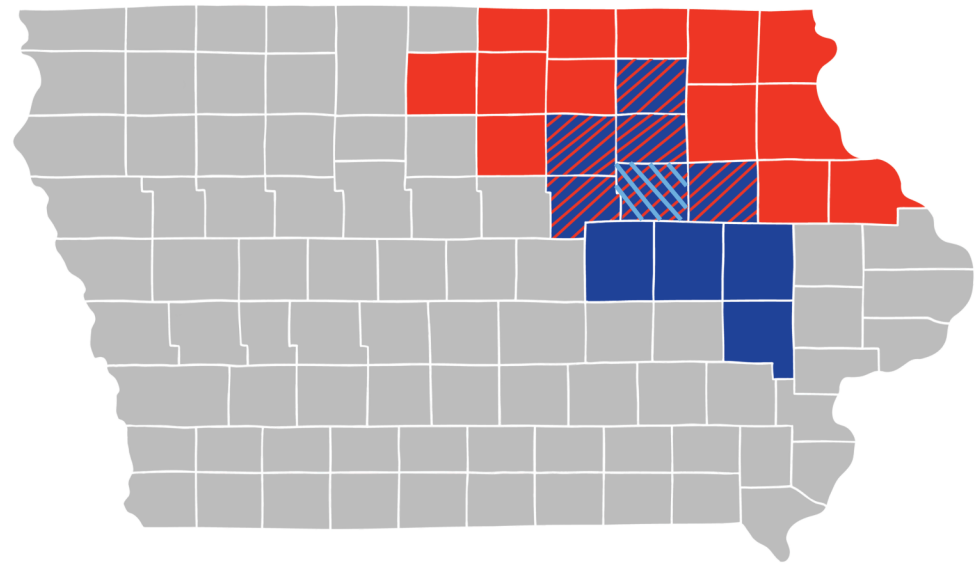
CORE **SERVICES**

- Supported Community Living
- Supported Employment Services
- Property Maintenance
- Representative Payee
- Children & Family Services

OUR **IMPACT**

- **Established in 1957** *(Private Non-Profit)*
- **$21M+** *Fiscal Year 2026*
- **Volunteer Governing** *Board of Directors*
- **260 Staff** *(150 DSPs)*
- **325+ Persons Served** *1k+ Families Served*

SERVING **ALL COUNTIES** ACROSS IOWA



Community Services

Representative Payee & Property Maintenance

CFS - Statewide Parent Services

CFS - CCR&R

LEADERSHIP TEAM

MAGHAN BOWMAN
Executive Operations Director

MOLLY BURDESS
Human Resources Director

MARY JANSSEN
Children & Family Services Director

BONNIE KIPPER
Community Services Director

KATIE SLADE
Executive Director

KRISTIN SNYDER
Controller

BOARD OF DIRECTORS

EPI is guided by a dedicated Board of Directors who bring diverse expertise and a shared commitment to our mission.

Scan below to view the full listing online at **www.episervice.org.**

BY THE **NUMBERS:**

260
exceptional people working at EPI

58%
of staff are Direct Support Professionals

currently serving
23
counties across Iowa

ADVOCATE
WITH US.

There is strength in numbers. Scan here to stay up-to-date on top priorities and advocate alongside of us.



RECOGNITION, ADVOCACY, AND **OPPORTUNITY**

*By **Maghan Bowman,** Executive Operations Director*

This September, EPI joined organizations across the country in celebrating Direct Support Professional (DSP) Recognition Week, recognizing the dedicated professionals who help people with disabilities live, work, and *grow* in their communities.

Throughout the week, we hosted two drive-through breakfast events and a Totally Rolled Ice Cream truck social to thank our team for their commitment and compassion. Members of our Board of Directors and Senior Leadership Team volunteered at each event, serving meals and connecting with staff as a small way of expressing our gratitude.

While the celebrations were meaningful, they also served as a reminder that recognition is only one part of supporting this profession.

DSPs do far more than provide assistance. They build relationships, promote independence, teach new skills, encourage community inclusion, and help people achieve goals both big and small.

Yet across the country, providers continue to face workforce challenges that make it difficult to recruit and retain the professionals needed to provide these services.

That is why advocacy remains so important.

This year, we were encouraged to see the *Recognizing Role of Direct Support Professionals Act* receive unanimous committee support in Congress, moving one step closer to creating a national *Standard Occupational Classification* for DSPs. While this may sound technical, it represents an important step toward improving workforce data, increasing recognition, and informing future policy decisions that impact the direct support profession.

At the same time, conversations about Medicaid, disability rights, and community integration continue to unfold nationally.

Recent discussions have highlighted concerns about policies and viewpoints that could weaken long-standing protections supporting people with disabilities living and participating fully in their communities.

For decades, disability advocates, providers, families, and people with disabilities have worked together to move away from segregation and toward inclusion. Those efforts have helped create opportunities for people to live, work, learn, volunteer, and build meaningful connections within their communities.

Today, that work continues.

EPI recently joined providers and advocates from across the country in Washington, D.C., to share the importance of strong Home and Community-Based Services (HCBS), a stable direct support workforce, and policies that protect opportunities for people with disabilities. Advocacy is most effective when organizations come together around a common purpose, and we are proud to work alongside partners at the local, state, and national levels to strengthen services for future generations.

Because behind every policy discussion is a person. Behind every budget decision is a family. And behind every service is an opportunity for someone to live the life they choose.

As we look ahead, we remain committed to celebrating the professionals who make community living possible while advocating for the services, rights, and opportunities that help people thrive.

Together, through awareness, collaboration, and advocacy, we can help ensure all people are recognized, valued, and supported within their communities.

BY THE **NUMBERS:**

356
people supported by EPI

approximately
70%
of EPI service funding is supported through Medicaid



264
sought information and referrals

600,000+
adults with disabilities were placed on waiting lists for home care in 2025.*
**kff.org*

26,665
Iowans were on waiting lists for Home and Community Based Services in 2025.*
**iowa.gov*

BY THE **NUMBERS:**

169
provided housing

45
homes in the Cedar Valley owned by EPI

100%
of homes are utilizing technology



24/7
maintenance & virtual response

TECHNOLOGY, INNOVATION, AND **HUMAN CONNECTION**

*By **Bonnie Kipper,** Community Services Director*

Technology has transformed the way we communicate, work, learn, and access support. In human services, emerging technologies are creating new opportunities to help people live more independently while remaining connected to the services and relationships that matter most.

At EPI, we've seen firsthand how technology can expand opportunities for the people we support. Through tools like our Virtual Connection Center (VCC), remote support services, virtual coaching, and telehealth options, individuals are gaining greater flexibility, independence, and control over their daily lives. For some, that may mean receiving support in their own apartment rather than moving into a more restrictive setting. For others, it means accessing guidance, check-in appointments, or assistance when it is needed while continuing to go about their day.

As technology continues to evolve, there is growing interest in new tools such as artificial intelligence (AI). While these innovations hold exciting possibilities, we believe technology should always serve people, not replace them.

At EPI, our approach is guided by the same principles that shape all of our services: person-centered supports, fairness, accuracy, privacy, and human judgment. Technology can help improve efficiency, strengthen communication, and expand access to support, but meaningful decisions still require professional expertise, personal relationships, and an understanding of each individual's unique needs.

Whether we're exploring emerging technologies, utilizing telehealth resources, or expanding remote supports, we evaluate every advancement through a simple lens:

Does it help people live, work, and grow more independently while remaining connected to the support they need?

As we look toward the future, EPI remains committed to exploring innovative solutions while staying grounded in the values that have guided us since 1957.

Because while technology will continue to evolve, our mission remains the same: connecting people, creating opportunities, and nurturing growth.

OPPORTUNITIES **WITHOUT** WALLS

*By **Molly Burdess,** Human Resources Director*

For decades, disability services often happened within the walls of a building. Schedules were structured. Activities were predetermined. Opportunities to engage with the broader community were often limited.

Today, we're working toward something different. At EPI, our *My Life, My Way* service enhancement is built on a simple belief: meaningful lives are built in the community, not around it.

That's why we often think of *My Life, My Way* as a service enhancement that creates opportunities without walls.

Instead of following predetermined schedules, individuals are supported in exploring interests, building relationships, volunteering, participating in faith communities, attending local events, and discovering new opportunities throughout the community. The result is a more personalized experience built around each person's goals, interests, and routines.



What happens next is often remarkable. As people become active participants in their communities, confidence grows. Relationships develop. Familiar places become welcoming spaces. Individuals begin to see themselves not as visitors, but as *valued members* of the community.

Those experiences can also open doors to other opportunities, including employment. Through volunteering, community involvement, and social activities, individuals build confidence, strengthen communication skills, and gain experience interacting with others. These same skills often help people feel more prepared to pursue employment goals and explore new possibilities for their future.

Of course, success isn't measured only by employment outcomes. Sometimes success is finding a church community, developing a new friendship, becoming a trusted volunteer, or simply gaining the confidence to try something new.

That's the heart of *My Life, My Way*. It's about creating opportunities for people to build connections, contribute their talents, and shape lives that reflect their own goals and interests.

Because true inclusion happens when people are welcomed, valued, and given opportunities to participate fully in the communities they call home.

EMPLOYMENT SERVICES **NUMBERS:**

148 receiving employment services

29 hours worked per week on average

$13 average earned per hour

MY LIFE MY WAY **ACTIVITES:**

52% community events and gathering

21% health & wellness

10% church/church activities

9% volunteering

8% entertainment

BY THE **NUMBERS:**

531
families referred

1,480
providers trained

51
children enrolled at EPI's Hawkeye Child Development Center - ALC

1,411
utilizing Children & Adult Food Care Program



REACH OUT:

Interested in learning more about the HCDC-ALC? Scan here.

Looking for child care referrals or provider resources? Visit **www.iowaccrr.org**.

BUILDING **STRONG FOUNDATIONS** FOR IOWA FAMILIES

*By **Mary Janssen,** Children & Family Services Director*

Every day, parents across Iowa face one of life's most important questions: ***Who will care for my child while I'm at work or providing for my family?***

Finding child care can feel overwhelming. Families often weigh availability, location, quality, cost, and schedules, all while trying to balance the demands of daily life. For many, knowing where to begin can be the hardest part.

That's why access to trusted information and resources matters.

Child Care Resource & Referral (CCR&R) organization for Northeast Iowa helps families navigate their child care search while also supporting providers through training, consultation, and professional development opportunities. Every referral, resource, and training helps strengthen the child care network that families depend on each day.

Throughout the year, our team connects with families searching for care and providers working to enhance the quality of their programs. While those conversations may look different, they share a common goal: ensuring children have access to safe, nurturing environments where they can learn and grow.

But EPI's commitment to child care doesn't stop there. They are also proud to partner with Hawkeye Community College through the Hawkeye Child Development Center - ALC. Located in downtown Waterloo, the center serves children from infancy through preschool age, providing care and early learning opportunities that support healthy development during some of the most important years of life.

Though CCR&R and EPI's Hawkeye Child Development Center - ALC serve different purposes, both are rooted in the same belief: when children and families have access to the support they need, entire communities benefit.

Every referral made, provider trained, child enrolled, and meal served helps strengthen the foundation upon which children grow, families succeed, and communities thrive.

THE **COMMUNITY** BEHIND EPI

*By **Bethany Giachino,** Communications & Development Director*

At EPI, we often talk about looking beyond first impressions and recognizing the value within *every* person. Throughout the year, I've been reminded that the same idea applies to our community.

Every day, EPI is surrounded by people who make a difference. They show up as the people we serve, family members, staff, board members, donors, event sponsors, advocates, grant funders, and many other community supporters. While their contributions may not always be visible, the difference they make can be seen throughout every service, program, and opportunity we provide.



This year's *More Than You See* event served as a powerful reminder of that reality. As hundreds of people gathered to celebrate inclusion, community, and connection, it became clear that the evening represented something much larger than a single event. It reflected the many people who support EPI throughout the year and help create opportunities for others.

We see that same spirit during our *Giving Tree* event, where staff, donors, and community members come together to help ensure every individual on our list receives a gift during the holiday season. We see it through businesses and organizations that sponsor events, advocates who raise awareness, and grant funders and donors whose generosity helps sustain our mission year-round.

Our donors are more than their contributions. Our grantors are more than funding sources. Our staff are certainly more than employees. Each represents a commitment to building a community where people are recognized, valued, and supported to live, work, and grow.

Support comes in many forms, from donations and grants to sponsorships, advocacy, volunteerism, and simple acts of kindness. Together, these efforts create opportunities, strengthen lives, and build a more inclusive community.

To everyone who has supported EPI this year, thank you. Thank you for believing in inclusion. Thank you for investing in opportunity. Thank you for helping us carry out our mission.

Because behind every success story is a community making it possible.

MORE THAN YOU SEE **FY26 NUMBERS:**

22 event sponsors

292 attendees

GIVING TREE **FY26 NUMBERS:**

79 people

280 needs fulfilled

5 tree hosts

RECOGNIZING OUR DONORS



GIFTS SUPPORTING THE **MISSION OF EPI**

Behind every success story is a community making opportunities possible.

BENEFACTOR - ($10,000.00 +)

- Mr. & Mrs. Robert Bertch
- Black Hawk County Gaming Association
- Community Foundation of Northeast Iowa
- Cheryl & Dick Jensen
  In Memory of Neil McCaffery
- Ms. Heidi Kruger
- Otto Schoitz Foundation
- Mr. & Mrs. Larry K. Fox
- Marvin & Helen Schumacher
  In memory of Earl Dean O'Connell
- Waterloo Housing Trust Fund

INVESTOR - ($5,000.00 +)

- Cedar Falls Housing Trust
- Dan Deery Toyota
- Jeff & Pam Miller
  In memory of James P. Miller
- Mr. Rylar Oetken

ADVANCEMENT - ($2,500.00 +)

- Cedar Falls Community Development Block Grant
- Community Bank & Trust
- PDCM Insurance & Group Benefits Design
- Scheels

ALLY - ($1,500.00 +)

- Judith R. Benson
  In memory of Norm Lemmon
- Maria Fredricksen
- Heather & Eric Gunderson
- Fredrick W. Marold Fund
- Mr. Victor K. Seidel II
  In memory of Victor, Arlene, Julie, Victor Seidel III, & Clarice Kendall
- Mr. Jeff Wagner
- Rick & Cathy Young

ACHIEVEMENT - ($1,000.00 +)

- Bob & Annette Andres
- Jared & Marilyn Bauch
  In memory of Julia "Jill" Bauch
- BCI - Buckeye Corrugated
- Mr. Frank D. Dowie III
- Kaye & John Englin
- Susan & Darryl Fangman
- Farmers State Bank
- Chris & Megan Fereday
- Matthew Gary
- GreenState Credit Union
- Jeff & Mary Margaret Halverson
- Dale Jansen
- Lu & Jane Jansen
  In honor of Twila Jansen
- Hogan & Hansen
- Mary Jardine
- Knights of Columbus (11192 Evansdale)
- Knights of Columbus (Council 16904)
- Kwik Trip, Inc.

DIFFERENCE MAKERS

The following list reflects gifts received between March 2025 and June 2026.

Every effort has been made to ensure accuracy. If we have made an error or omission, please accept our apologies and contact us so we can make it right.

We are grateful for your generosity and commitment to EPI's mission. **Thank you for making a difference in the lives of the people we serve and for being an EPI Difference Maker!**

- LSB Foundation
- MercyOne
- Mr. John P. Monaghan
  In honor of Jane Ellen Monaghan
- Hillery & Alex Oberle
- Linda Scallon
  In honor of Twila Jansen
- Gia & Brian Shannon
- Katie & Jeffrey Slade
- Storey Kenworth - WorkSpace
- Tyson Foods
- UnityPoint Health - Allen Hospital
- Dodie & Mike Young
- Cathy & Karl Yuska
- Zion Evangelical Lutheran Church
  1 ANONYMOUS

PARTNER - ($500.00 +)

- Air Services, Inc.
- Jordan & Sarah Alborn
  In Memory of Sheryl Alborn
- Banklowa
- Beecher Law Firm
- Stacey & Russ Bentley*
- Bergen Plumbing Inc.
- Russel & Diane Curtis
  In memory of Miller Roskamp
- Mr. & Mrs. Frank Darrah
- Dan & Julie Deery
- Frank L. Esser & Pamela Trelstad
- Kimberle & Johnathan Fettkether
- Hagarty Waychoff Graup Funeral Service
- Damian & Alicia Hurmence
- Robert & Dee Kahler
- R.L. & Lois Kilgore Fund
- Kittrell Family Fund
- Knights of Columbus (Council 700 Waterloo)
- Kayla Krejchi
- Mr. Cody Law
- Glen & Michele Leiting
  In memory of Bruce Leiting
- Steve & Jane Lindaman
- Magee Construction Company
- Mr. Wayne Magee
- Mr. Michael Martin
  In memory of Lisa Paterno
- Mr. Gary Mattson
- Brittney & Madeline Montross
- Jim Nygren
- Scott & Mary Ochsner
- Ron Padavich
- Mr. & Mrs. Aaron D. Sannes
- Shawn Streittmatter
- Veridian Credit Union
- Jane Young & Family
  In memory of David Thompson

continued on page 11...

RECOGNIZING OUR DONORS

Continued from page 10...

LOYAL - ($250.00 +)

- Patricia Beck
- Mr. & Mrs. Ronald Bendell *In memory of Van Miller & Jim Walsh*
- Charles City Long Term Care, Inc.
- Ken & Margaret DeBower *In honor of Rebecca DeBower*
- Jeff Ehlers
- Ms. Shannon R. Hames
- Mrs. Jaclyn Hansen
- Mr. Louis Hellwig
- Jeffrey Hollaway *In memory of Jerry Wayne Hollaway*
- Huff Contracting, Inc.
- Dianne Isaacson *In honor of Mike Isaacson*
- Mike Isaacson
- Ms. Mary E. Janssen
- Ashley Jones
- Cherie Kennedy
- Jane Klosterman
- Mr. & Mrs. Jim Landau
- Lee Wealth Management
- Connie & Craig Loffredo *In memory of Mary Ann Dahl & Barton Forsyth*
- Love's
- Phil Powers
- Josh Putbrese
- Blake & Tara Roddick
- Melanie Sullivan
- Mrs. Lori A. Tapke
- Daniel & Brittney Weber
- Sarah & Shane Wicks

1 ANONYMOUS

ADVOCATE - ($100.00 +)

- Hriden N. Basu
- Mr. & Mrs. Greg Becker
- Gary Burns
- Mrs. Reta & Mr. Don Callahan
- John Creery
- Brad & Teresa DeHoff
- Robert O. Diedrichs
- Teresa Driscoll
- Korin Dusold
- John Eastland
- Margaret Farrell
- Lisa & Kurt Frank
- Bethany Giachino
- Stephanie Giachino
- Carrie Gleiter
- Hether & Derek Gustafson
- Tori Hale
- Elizabeth Hanisch
- Harris Cleaning Services & Sales Inc.
- Clement Havlik
- Ms. Brenda Hempen
- Margaret Hoeppner
- Bruce & Diane Holmes
- Mr. John Huff, Sr.
- Wade Itzen*
- Mr. Brandon June
- Mr. Colin Klang
- Jerry Kramer
- Brandon Marks
- Laura & Larry Martin
- Esther Mauer-Valtchev
- Philip & Kellie Nash
- Michelle Olive
- Jackie Peterson
- Joan Pfeffer & Leotis Mahone
- Josh Reitz
- Michelle Rose
- RTX
- Kristin Snyder
- Rusti & Chris Sparks
- St. Mark's Methodist Church - *United Women in Faith*
- Justin & Maureen Stockdale
- Town & Country Home Improvement
- Mr. Randy Towne
- Mr. Chad Tozer
- Jennifer Verhulst
- Iris Vering
- Kori Warren
- Mr. John M. Waychoff *In memory of Linda Johnson*
- Carmen Whittle
- Bob & Shelli Wierck
- Carolyn M. Young

1 ANONYMOUS

FRIENDS - ($50.00 +)

- Ronald & Charlene Bloxham *In honor of Bob Sefton*
- Sarah J. Boleyn
- Mr. Robert Burkgren *In Memory of Clarire Burkgren*
- Erica & Steve Carrick
- Ms. Bonnie G. Cross
- Jennifer DeGreif
- Sara Drish

GIFTS SUPPORTING THE **MISSION OF EPI**

- Jeremy Fischels
- Mary Hartman
- Lori Horn
- Debra & Bill Jungling
- Carolyn Kapler
- Shane Kappmeyer
- Lindsay McDermott
- Cheryl Nissen
- Mr. & Mrs. David Nordyke
  From the Rotary of Cedar Falls in memory of Miller Roskamp
- Mrs. Lori Olson
- Alan Orr
- Mr. Robert A. Peck
- Vivian Richards
  In memory of Miller Roskamp
- Kevin & Janet Sanders
- Mr. & Mrs. Donald L. Saul
- Ms. Lucille Thorson
  In memory of Bruce Vogt
- Kimberly Tiedt
- Stephanie & David VanGroll

DONORS - (Up to $50)

- Mark Anderson
  In honor of Marcia Anderson
- Kimberly Darrah
  In memory of David Thompson
- Mr. & Mrs. Russell DeBower
- Amber Diveney
- Allison Duff
- Rick Dunlevy
- Emma Frohling
  In honor of Preston Pate
- Shelby Hageman
- Anne & Richard Halbmaier
- Megan & Chad Henning
- Jen Hottle
- Rebecca Lane
- Donna & John Lesyshen
- Christy McNeal
- Jill Miller
- Marlys Miller
  In memory of Mitch Miller
- Kirsten Moore
- Heather Obermier
- Deborah A. Paton
- Amy & Jeff Rummel
- Meg Sernett
- Sue & Arlo Sime
- Christine Straw
- Margaret & David Tierney
  In memory of Edward & Agnes Nosbisch
- Totally Rolled Ice Cream of Northeast Iowa
- Clarence Wagner
- Dwight Wielenga
- Denis Winkelpleck

MEMORIAL GIFTS

David Shafer Memorial

- Barb Cambridge
- Donald & Judy Cole
- Lisa Kramer
- Barbara & Larry Lamb
- Liz Mueller
- Michael & Monique Poe
- Shelly Powers
- Alan Walther
- Carolyn M. Young

Names with * indicates donation designated through United Way



DIFFERENCE MAKERS COME IN ALL AGES:

This year, a local elementary student selected EPI as the recipient of a class giving project after meeting a child with a disability while traveling abroad.

Along with a donation, he sent a handwritten note reminding us that compassion and inclusion can begin at any age.

Thank you to this young donor and to all who support EPI's mission throughout the year.

CONTINUE MAKING A DIFFERENCE:

Scan below to visit us online at **www.episervice.org** to learn a little more about the difference ways you can make a donation.

STEWARDSHIP AT A GLANCE:

- **89.77%** of expenses support direct services
- **10.23%** supports administration and operations



WHY ADMINISTRATIVE SUPPORT **MATTERS.**

- Employee training
- Quality assurance
- Financial oversight
- Technology & security
- Regulatory compliance

YOUR DOLLAR AT WORK

*By **Kristin Snyder,** Controller*

At Exceptional Persons, Inc. (EPI), every dollar represents something important: *trust*.

Whether funding comes through Medicaid, grants, private donations, service fees, or community support, we recognize that each dollar has been entrusted to us with the expectation that it will be used responsibly and effectively.

That's why financial stewardship remains one of our core values.

For Fiscal Year 2026, approximately 89.77% of every dollar spent went directly toward services and supports for the people we serve. From residential and employment services to family supports, child care programs, and community-based opportunities, these investments help individuals build independence, strengthen connections, and achieve their goals.

The remaining resources support the essential operational functions that allow those services to happen safely and effectively. Compliance, training, technology, financial oversight, quality assurance, and administrative support may happen behind the scenes, but they play an important role in delivering high-quality services every day.

Responsible stewardship is about more than balancing a budget. It is about making thoughtful decisions that protect services today while ensuring they remain available for future generations.

We are proud to be entrusted with these resources and grateful for the many partners, funders, donors, and community supporters who make this work possible.

Because when every dollar is invested wisely, every opportunity has the potential to change a life.

FISCAL YEAR 2026 PRE-AUDIT FIGURES

Provided by Kristin Snyder, *Controller*

REVENUE

FISCAL YEAR 2026
Pre-audit Figures

Medicaid	**$16,649,960.06 | 69.08%**
State & Federal Grants	$3,322,828.19 | 13.79%
Investment Income	**$1,859,999.84 | 7.72%**
Rental Income & Property Repairs	$885,658.09 | 3.67%
Child Care Fees/Assistance	**$570,854.40 | 2.37%**
Consumer Fees & SSA	$175,513.59 | 0.73%
Donations	**$162,543.98 | 0.67%**
County Funded/Vocational Rehabilitation	$157,851.52 | 0.65%
Contracted Services	**$149,611.30 | 0.62%**
Local Grants	$90,733.16 | 0.38%
State/Federal Assistance	**$75,943.00 | 0.32%**

TOTAL $24,101.497.13

EXPENSES

Net Administration is
10.23% OF TOTAL EXPENSES

Community Services - Residential/Host Homes	**$ 14,028,959.28 | 65.54%**
Management & General Other Revenue	$2,188,970.95 | 10.23%
Children & Family Services	**$1,887,256.20 | 8.82%**
Child and Adult Care Food Program	$848,606.59 | 3.96%
Property Management	**$615,088.32 | 2.87%**
Community Services - Employment Services	$556,457.33 | 2.60%
Hawkeye Child Development Center - ALC	**$546,517.51 | 2.55%**
Mission Development Services	$245,221.74 | 1.15%
Coordination & Consultation / Affiliated	**$193,824.03 | 0.91%**
Parent Services	$163,208.08 | 0.76%
Representative Payee	**$130,877.97 | 0.61%**

TOTAL $21,404,988.00

HERE'S HOW **YOU** CAN HELP

Follow or Share

Boost awareness by liking or sharing our posts on social media—it makes a big difference!

Participate in Events

Take part in our Giving Tree Tradition each November–December, and join us at the annual More Than You See benefit in June.

Shop our Store

Support our mission by purchasing items from the EPI fundraising store. Scan the QR code to explore hoodies, T-shirts, and more.

Give a Gift Online

Your financial support matters. Scan the QR code and click "Donate Now" at the top of our website to contribute.

Stay Involved

Scan the QR code to learn more, sign up for e-newsletters, and visit us at **www.episervice.org**.

Exceptional Persons, Inc.
760 Ansborough Ave
PO Box 4090
Waterloo, IA 50704 - 4090

ELECTRONIC SERVICE REQUESTED

Non-Profit
Organization
U.S. Postage
PAID
Permit # 1778
Waterloo, IA

Exceptional Persons, Inc.
EPI

OUR MISSION

Connecting people, ***creating*** opportunities, and ***nurturing*** growth since 1957.

OUR VISION FOR TOMORROW

Working together we will realize a future where all people are recognized and valued – encouraged and supported to live, work, and grow – in their communities.

QUESTIONS?

Contact our Communications & Development Director, Bethany Giachino, with any questions about our newsletter at bethany.giachino@episervice.org.

STAY UP TO DATE

Our goal is to stay in close contact with you by sending out bi-weekly email communications to help keep you informed.

Scan the QR code below to visit **https://bit.ly/43cayBk** and sign up online to receive our latest news faster!