

COMMUNITY REPORT
Fiscal Year 2022

Exceptional Persons, Inc.



LIVING OUR MISSION

Connecting people, creating opportunities,
and nurturing growth since 1957.

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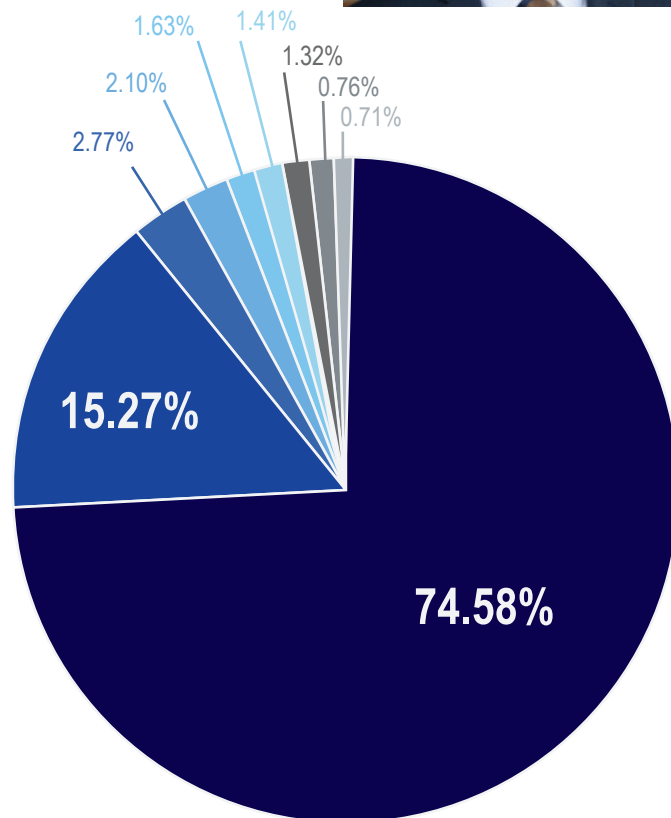
760 Ansborough Ave. Waterloo, IA 50701 | (319) 232 - 6671



REVENUE

FISCAL YEAR 2022 Pre-audit Figures

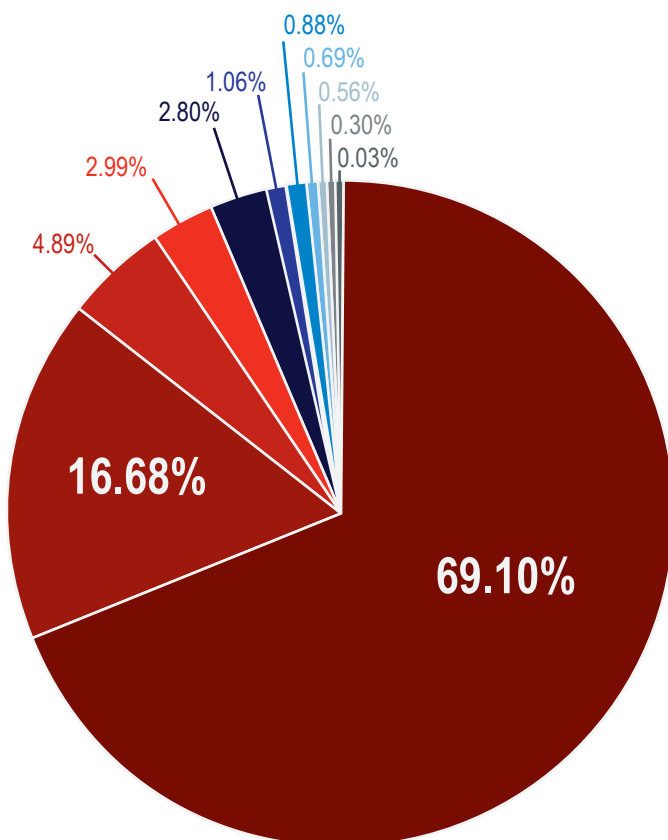
MEDICAID	\$15,331,448 74.58%
STATE & FEDERAL GRANTS	\$3,139,902 15.27%
RENTAL INCOME & PROPERTY REPAIRS	\$568,744 2.77%
CONTRACTED SERVICES	\$430,732 2.10%
COUNTY FUNDED/VOC REHAB	\$335,770 1.63%
CHILD CARE FEES/ASSISTANCE	\$289,016 1.41%
COVID-19 STATE/FEDERAL ASSISTANCE	\$270,374 1.32%
TRANSPORTATION VEHICLE REPAIR & RENTALS	\$156,246 0.76%
CONSUMER FEES & SSA	\$145,931 0.71%



TOTAL \$20,557,363

EXPENSES

Net Administration is
10.3% OF TOTAL EXPENSES

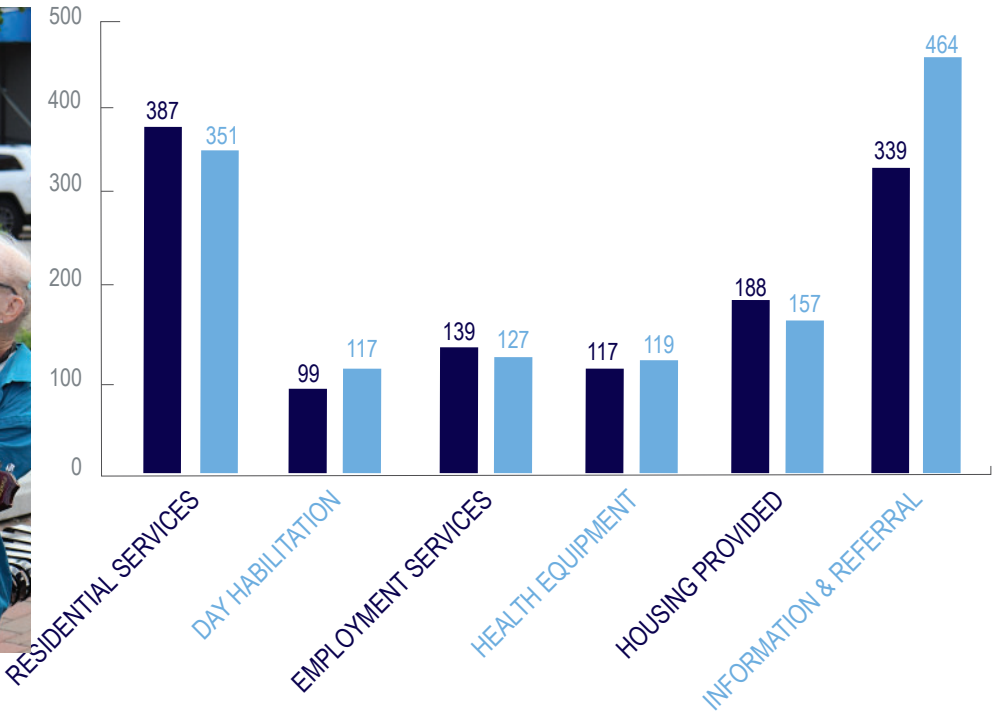


COMMUNITY SERVICES - RESIDENTIAL/HOST HOMES	\$14,043,490 69.10%
CHILDREN & FAMILY SERVICES	\$3,390,580 16.68%
COMMUNITY LIVING - DAY HABILITATION	\$994,500 4.89%
PROPERTY MANAGEMENT	\$607,635 2.99%
COMMUNITY LIVING - EMPLOYMENT SERVICES	\$568,112 2.80%
TRANSPORTATION	\$216,400 1.06%
COORDINATION & CONSULTATION / AFFILIATED	\$179,547 0.88%
REPRESENTATIVE PAYEE	\$140,760 0.69%
FOUNDATION	\$114,168 0.56%
MANAGEMENT & GENERAL OTHER REVENUE	\$60,343 0.30%
HEALTH EQUIPMENT	\$6,637 0.03%

TOTAL \$20,322,172

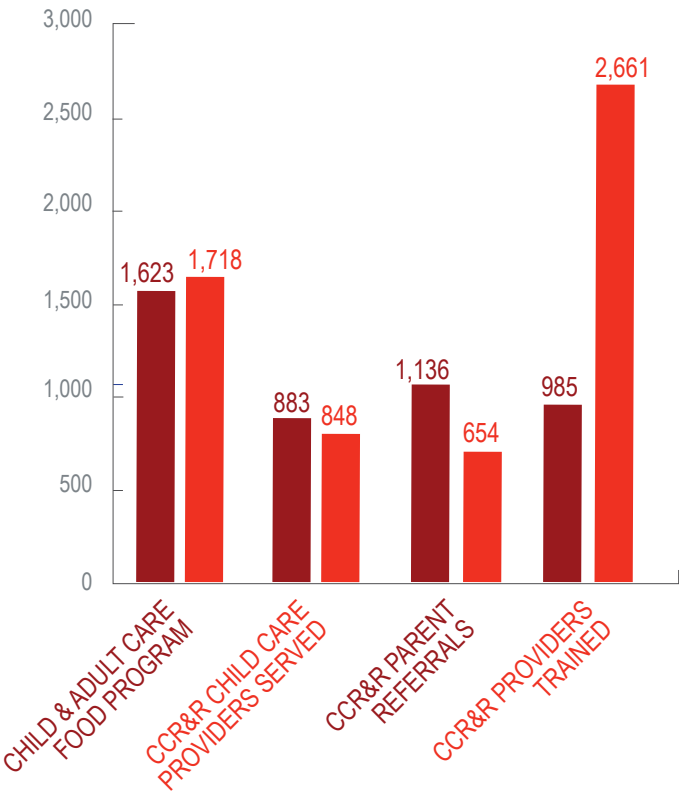
COMMUNITY SERVICES

FY 2021
FY 2022



COMMUNITY CHILDREN & FAMILY SERVICES

FY 2021
FY 2022





STATE OF EPI BY KATIE SLADE

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big picture, or the vision, present makes each movement clearer.

So what's EPI's big picture? What guides us each day and in the decisions we make? The answer is our vision.

Our vision for the future is by working together we will realize a future where ALL people are recognized and valued – encouraged and supported to live, work, and grow – in their communities.

As we work toward our vision, we take the legacy characteristics of those that have gone before us in our past 65 years with us. Our history is rich with collaboration, tenacity, innovation, and a pure focus on people and fulfilling the mission of this great organization.

When we think of the world in which our vision is a reality, we are so encouraged by what we see. We see:

- Innovative services that support greater independence and self-direction (true choice in preferences, activities, and more) are embraced, valued, and adequately funded in such a way that keeps pace with the actual cost of living.

- People are connected to - truly a part of - their community. They have a list of friends, family, neighbors, work-family, church-family, loved-ones. They are not just included, invited, or merely “tolerated”, but truly missed if they are not there.
- Housing is accessible, affordable, and available for those on a fixed income.
- Persons have real employment opportunities and are considered a vital part of the workforce.
- Direct Support Professionals are a recognized profession, as noted in the Bureau of Labor Statistics, to ensure we are able to recruit, retain and adequately compensate enough outstanding individuals with a call to service to respond to the high need for services.
- There is enough affordable, enriching, available quality childcare for families choosing to work outside of the home.

Look for us to continue evolving in how we connect people, create opportunities, and nurture growth. The future is bright.

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TO LEARN MORE
ABOUT EPI**

